

Cloud Solutions Providers (CSPs) can help you acquire, deploy, and manage Microsoft 365 licenses with greater flexibility and superior support.



The highest-rated MSP in NYC



Over 20 years – an experienced leader in the technology services industry trusted by hundreds of businesses in NYC and beyond



Near-Perfect CSAT score highlights our dedication to world-class customer service and expertise



Best-in-class tools and processes to maximize your technology ROI

## Why it pays to work with a CSP...



- **More control over spending.** CSPs help you rein in your IT costs. There are no contracts to sign; everything is month-to-month, which means that you're only paying for the licenses and services that you need during any given period. And, CSPs offer better contract terms than you would get if you managed everything yourself. Not only that, but you can take advantage of monthly consolidated billing and bundle products together with Microsoft products like Azure, Power BI, or ExpressRoute.
- **Help getting started.** We can help you take care of everything when you're getting set up. Our experts can take the time to ensure that you're properly provisioned and ready to start working. Plus, if you're starting to use a service like Microsoft Azure, we can help you with the entire migration process, so you and your IT team can focus on other projects.
- **Exemplary support.** There are fewer things more frustrating than trying to get a hold of someone when your systems are down. CSPs (like us) are elite providers that make it easy to get in touch with them when there's a problem. You can reach out via phone, email, or chat 24/7. If there's something that we can't help you with, we can easily escalate up to Microsoft through official channels faster than you'd be able to do on your own.
- **Advice from experts.** We're a Microsoft Gold Partner, which means we work hard to meet the standards required to be in the program. This includes constantly training and upgrading our skills, so that we're always up-to-date with the latest products and services offered. We live and breathe Microsoft, so you're always getting top-tier advice.



## With ManhattanTechSupport.com you can get:


- **Greater flexibility.** CSPs make it possible to quickly gain access to the licenses, tools, and services you need, when you need them. If you're bringing in temporary staff to help with a big project, you can quickly add licenses for the products you need, and remove them when you're done. You only pay for what you're using, while you're using it.
- **A Microsoft Gold Partner.** You know you're getting an elite level of service with Microsoft Gold Partners. Not only do we know the products, but we can provide advice around the licensing you need, and help create SKU bundles based on your needs.
- **Best-in-class service.** When you work with a CSP, you're working with a trusted, resourceful support provider. You get service that is tailored to you and the way you do business. You're not just another ticket in the service department, you're a valued customer.




## Microsoft's products and solutions are the undisputed industry leader in multiple categories



**250 billion**  
250,000,000+ Microsoft 365 active licenses worldwide



**91%**  
91% of Fortune 500 companies use Microsoft Teams



**58.4%**  
58.4% of sensitive data on the cloud is in Office documents



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